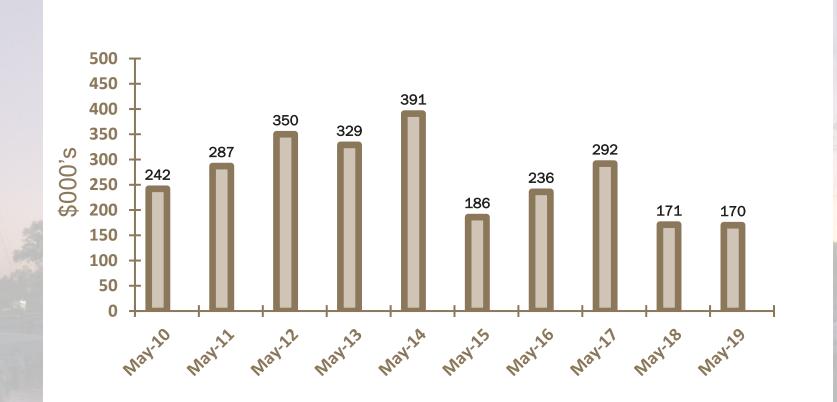
HONORARY TREASURER REPORT 2018/2019 Brad Wearn

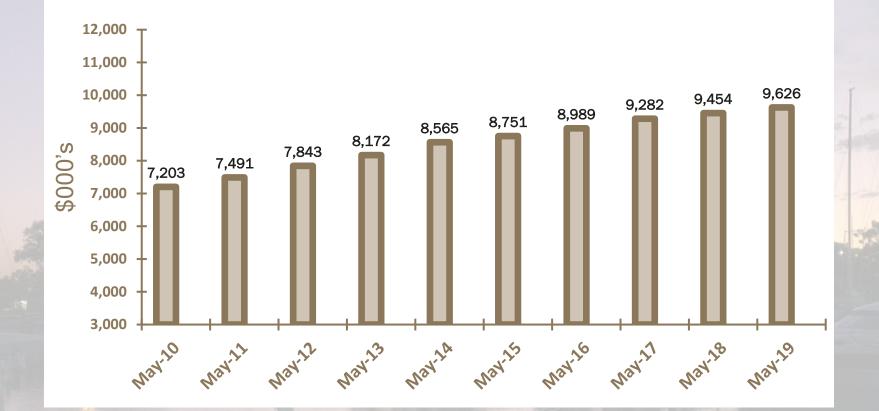
FINANCE

PROFIT FROM OPERATIONS



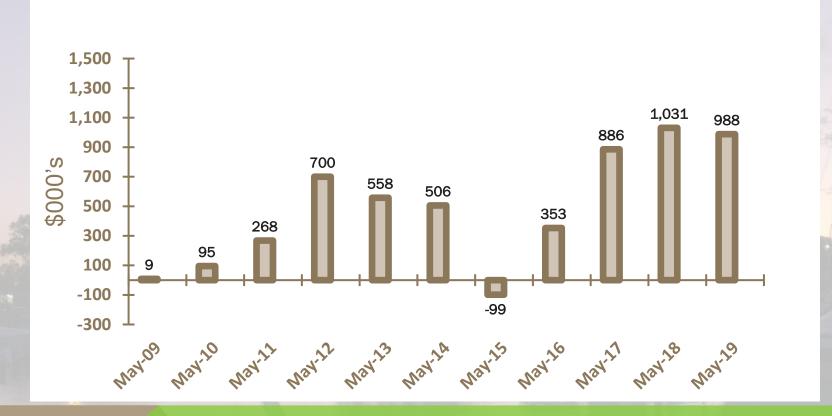


MEMBER'S EQUITY





CASH FLOW FROM OPERATIONS





KEY POINTS FOR FY20





MEMBERSHIP

Revenue from membership: \$1.37m (\$1.39m)





PEN & HARD-STANDING

Slight decrease in income: \$2.66m (\$2.75m)





HOSPITALITY

Increase in income: \$1.98m (\$1.67m) Contribution higher: \$155k (\$43k)





FY20 CAPITAL EXPENDITURE

Building Refurbishment: \$6.18m



FY20 CAPITAL EXPENDITURE

Routine Capital:

- Sand Accretion Removal: \$140k
- General Asset Replacement: \$80k
- Aquatic Asset Replacement: \$30K
- Wardroom Upgrade: \$50k

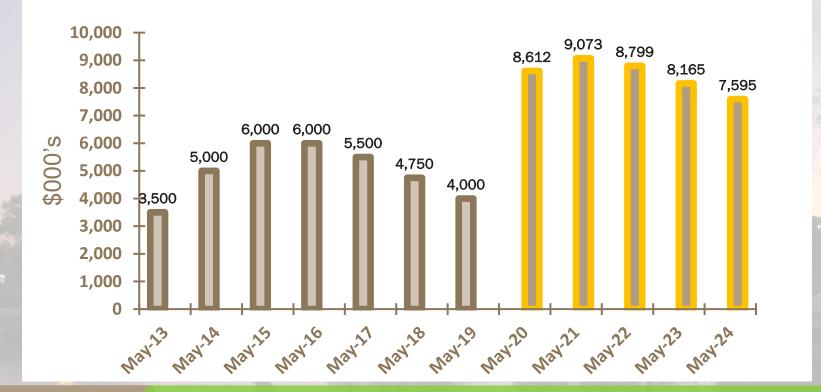


OUTLOOK

- Economy showing signs of improvement
- Membership numbers steady
- Pen demand steady
- Strong cash flow to continue
- Interest rates at record low
- Overall positive outlook



DEBT POSITION





KEY ACTIVITIES

- Commence refurbishment of Crawley
- Focus on membership retention of existing and attracting new members
- Maintain tight control of costs
- Keep capital expenditure within our means to service
- Moving towards building cash reserves for the future

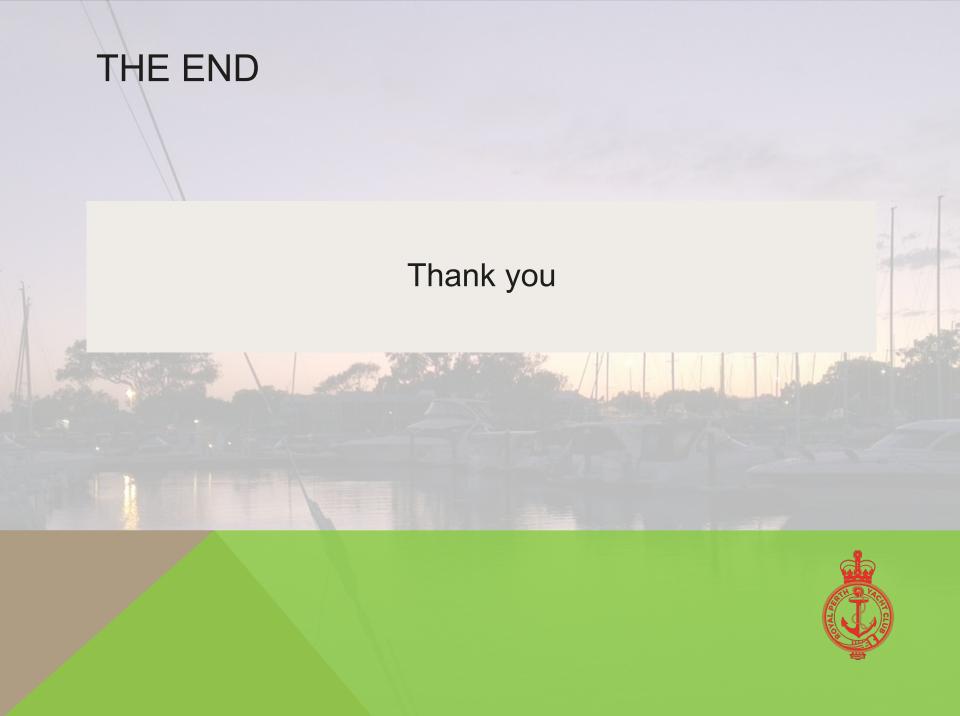




REFLECTIONS







ROYAL PERTH YACHT CLUB

ETEI

Western Australia